Personal Branding and Marketing

- 1. Introduction to Personal Branding
- 2. Your Personal Brand: Identifying Your Talents, Skills, Values
- 3. Your Personal Brand: Mission, Goals, and Objectives
- 4. Communicating Your Personal Brand: Defining Your Network and Managing Relationships

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INTERNATIONAL AND DOMESTIC TRADE Value Added Course

- International Marketing
- Economic Principles for International Trade
- Financial Reporting Standards and Advanced Corporate Accounting
- Cross- Cultural Business Communication
- Management of Intellectual Property Rights

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SECURITIES EXCHANGE BOARD OF INDIA Value Added Course

- Establishment Of The Securities And Exchange Board Of India
- Transfer Of Assets, Liabilities, Etc., Of The Existing Securities And Exchange Board To The Board
- Powers And Functions Of The Board
- Registration Certificate
- Prohibition Of Manipulative And Deceptive Devices, Insider Trading And Substantial Acquisition Of Securities Or Control

• Penalties And Adjudication

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(Value Added Course)

Quantitative Aptitude

- Arithmetic Ability
 Percentage, Problems on Numbers and ages.
- 2. Arithmetic Ability (contd.,)

Time & Work, Time & Distance

3. Series Completion

Number series, Alphabet series and Alpha-Numeric series.

4. Coding-Decoding

Letter Coding, /Direct Letter Coding, Number/ Symbol coding.

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Syllabus

Business Communication

- 1. Communication-Defining communication
- 2. Process of communication
- 3. Communication Model
- 4. Objectives of communication
- 5. Principles of ¢ommunication

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Syllabus

Ethics and values for Semester

- 1. Introduction
- 2. Women and family
- 3. Women and work
- 4. Women, community and society

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Syllabus

Entrepreneurship

- 1. Entrepreneurship conceptual aspects: Entrepreneurship and economic development, role of Entrepreneurs
- 2. Entrepreneurial process & development: traits, motives, attitudes, self-assessment
- 3. Institutional infrastructure to promote entrepreneurship

4. Emerging trends in entrepreneurship

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(VALUE ADDED COURSE)

TOPICS:

- 1. Basics and MS-OFFICE
- 2. Use of computer in various sectors of law and law relating websites and subscriptions

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3. IT Law Offences and Evidences

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Preparing and Filing of Civil cases

Syllabus

- 1) Suit for recovery of Immovable property (Suit for possession)
- 2) Suit for Defamation
- 3) Suit for permanent injunction.
- 4) Writ of Habeas Corpus.

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Digital Marketing

Value Added Course

- Introduction to Digital Marketing
- Search Engine Optimisation (SEO)
- Social Media Marketing
- Search Engine Marketing
- Email Marketing

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Working with Spreadsheet Value Added Course

- Getting Started with Excel
- Formatting
- Formulas and Functions
- Excel Applications
- Advanced Functions

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TALLY AND GST FILING

(VALUE ADDED COURSE)

- 1. Company Info Menu
- 2. Accounting Information
- 3. Inventory Information
- 4. Introduction to GST

5. GST (Goods & Services Tax)

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Morality in Laws

(VALUE ADDED COURSE)

TOPICS:

- 1. What is law and morality?
- 2. Relationship between law and morality.
- 3. Difference between Morality and Ethics.

4. Morality as a basis of Civil Law and Criminal Law.

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FINANCIAL MARKETS Value Added Course

• Capital Market - its function - organizations - elements - (shares, debentures, bonds, mutual funds) debt market

• Money market - Organized - Unorganized - Sub market (call money, commercial bills, Treasury bill, Certificate of Deposit, Commercial papers)

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Gender Sensitization

- 1. Identifications of our own emotions
- 2. Expressions of emotions in right way
- 3. Management of emotions: Understanding emotions of others Improving intra and inter personal relations.

4. Management of stress arising out of emotions

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Corporate Skills for Executives

- 1. Data Analysis Skills
- 2. Financial Accounting Skills
- 3. Negotiation and deal making skills
- 4. Business Management Skills
- 5. Leadership Skills
- 6. Emotional Intelligence
- 7. Effective Communication

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Personality Development

- Public Speaking, Models of Communication, Elements of the Communication Process,
- 2. Types of Speeches and Speaking Occasions, Speaker, Types, Developing Informative.
- 3. Speeches, Techniques for Building Confidence.

4. Listening, Strategies to Enhance Listening, Approaches to Audience Analysis,

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Sports Law

Value Added Course

- Provision of Constitution & Sports law in India
- Current issues of Sports in India
- Public Interest Litigation and Sports law in India
- Doping & Sports in India

• Broadqusting of sports in India

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CYBER LAWS

(VALUE ADDED COURSE)

TOPICS:

- 1. Cyber Crimes:
 - Meaning Nature & Classifications;

Doctrine of Mens Rea and Actus Reus in Cyber crimes

- 2. Cyber Stalking
- 3. Information Technology Act 2000 and IT Amendment Act,2008
- 4. Relevant provisions under Indian Evidence Act.

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HUMAN RIGHTS

(VALUE ADDED COURSE)

TOPICS:

- 1. Concept of Human Rights, meaning, definition, nature and scope
- 2. Sources of Human rights
- 3. Violation of Human Rights and its complaint mechanism
- 4. Human Rights and Indian laws

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Punjab Co-operative Laws

Syllabus

- 1) Constitutional provisions on Co-operative Societies
- 2) Punjab Co-operative Act,1961
- 3) Punjab Co-operative Rules, 1963
- 4) Registration of a Cooperative Society

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COMMUNICATION SKILLS (VALUE ADDED COURSE)

TOPICS:

- 1. Importance of Communication Skills
- 2. Process of communication
- 3. Types of communication
- 4. Oral Communication and written communication

5. Practice of Effective Communication

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BASICS OF ACCOUNTS MAINTAINING AND PRESENTING (VALUE ADDED COURSE)

TOPICS:

- 1. Introduction of book keeping and accounting.
 Accounting: objectives, advantages and limitations.
 Accounting cycle, Branches of accounting. Users of accounting informations.
- 2. Basic accounting concepts and conventions: Money measurement concept, entity concept, Going concern concept, cost concept, dual accept concept, accrual concept, conservatism Materiality concept consistency concept and accounting conventions
- 3. Accounting structure: process of accounting Journal ledger and trial balance

4. Preparation of financial statements: form and preparation of Income statement and statement of financial position, Adjustments.

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COMPARATIVE LAWS (AUSTRALIA & CANADA) (VALUE ADDED COURSE)

TOPICS:

- 1. Comparative study of Constitutional Law
- 2. Federalism
- 3. Rule of Law
- 4. Judicial Review

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REGISTRATIONS OF SOCITIES, FIRMS & COMPANIES (VALUE ADDED COURSE)

TOPICS:

- 1. Define Partnership firms, Partnership Deed
- 2. Registartion of firms

3. Legal requirements of registartion

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